

ELGIN
FREE RANGE
CHICKENS

EST. 1997

FREE RANGE IS A LIFESTYLE
NOT A LABEL



Vacancy

Senior Sales Consultant

The successful candidate will form part of the Sales and Marketing Team and will be responsible for supporting and coordinating sales consulting activities including negotiations of orders with the primary objective of increasing viable sales volumes with existing and new clients.

Responsibilities:

Key Areas of Responsibilities will include the following but not be limited to:

- Coordinating the negotiation of orders with the relevant customer store/department managers.
- Supporting all Sales Consultants to ensure sales targets are achieved and exceeded.
- Telephonic customer communication and provide information to customers.
- Coordinate and assist with daily Pastel (Evolution) order capturing.
- Assist in the completion of the relevant sales documentation.
- Assist with delivery schedule and route planning, as well as related queries.
- Support and assist Sales Representatives.
- Handling of internal sales and orders queries.
- General administrative and clerical duties including meeting of administrative deadlines.
- Continuous handling of client enquiries (telephonically & email)
- Assist in order taking (telephone, fax & email) and coordinate daily orders.

Requirements and experience

- Minimum 3 years FMCG experience in related field.
- Grade 12 educational qualification.
- A tertiary qualification in Admin/Sales/Marketing field will be an added advantage.
- Problem solving.
- Good oral and written communication skills with excellent telephone etiquettes.
- Display excellent customer service skills.
- Thorough working knowledge on the Microsoft Office Suite.
- Experience in Pastel Evolution will be advantageous.
- Self-motivated, self-starter and energetic.
- Team player, strong work ethic and commitment to integrity.
- Willingness to work overtime and public holidays as and when required.
- Disciplined, honest and reliable.
- Ability to use your own initiative.

We offer a competitive salary with benefits. The appointment will be made in accordance with the Company's EE Policy.

Interested applicants should forward their CV's to: e-mail address mdpa@freerangechickens.co.za on or before 5 February 2019. **Please specify what position you are applying for in the subject line.** Only candidates who meet all the specified requirements will be considered. Candidates who apply from outside the Western Cape will be responsible for all relocation costs should their application be successful. Only shortlisted candidates will be contacted. Should you have not been contacted within 1 month, please consider your application unsuccessful.

PO BOX 1176, GRABOUW, 7160, SOUTH AFRICA / T +27 21 859 2795 / W freerangechickens.co.za

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