

**ELGIN**  
**FREE RANGE**  
**CHICKENS**

EST. 1997

**FREE RANGE IS A LIFESTYLE  
NOT A LABEL**



## Vacancy

### **Sales Representative**

The successful candidate will form part of the Commercial Team and play a key role in maintaining and increasing Elgin Free Range Chickens' market share and sales.

### Responsibilities:

Key Areas of Responsibilities will include the following but not be limited to:

- To reach or exceed market execution and customer service standards.
- Achieving and exceeding sales targets.
- Negotiate orders with the relevant customer store/department managers.
- Negotiate in-store promotional activity and in-store displays.
- Manage stock levels, merchandising, and in-store marketing material and expiry dates in stores.
- Monitor pricing in stores – own brand and competitors and submit comparative benchmarking pricing report to the Head of Sales and Marketing.
- Providing dissemination to customers.
- Handling of sales and orders queries.
- General administrative and clerical duties.

### Requirements and Experience:

- Minimum 2 years FMCG experience in related field.
- Grade 12 educational qualification.
- A tertiary qualification in Admin/Sales/Marketing field will be to your advantage.
- Valid Code B Driver's Licence.
- Own transport.
- Display excellent customer service skills.
- Logical thinker with business thought process.
- Good oral, written communication and presentation skills.
- Excellent telephone etiquette.
- Attention to detail at all times.
- Problem solving.
- Thorough working knowledge of the Microsoft Office Suite.
- Experience in Pastel Evolution will be advantageous.
- Self-disciplined with ability to work under no supervision.
- Self-motivated, self-starter and energetic.
- Team player.
- Strong work ethic and commitment to integrity.

We offer a competitive salary with benefits. The appointment will be made in accordance with the Company's EE Policy.

Interested applicants should forward their CV's to: e-mail address [mdpa@freerangechickens.co.za](mailto:mdpa@freerangechickens.co.za) on or before 8 February 2019. **Please specify what position you are applying for in the subject line.** Only candidates who meet all the specified requirements will be considered. Candidates who apply from outside the Western Cape will be responsible for all relocation costs should their application be successful. Only shortlisted candidates will be contacted. Should you have not been contacted within 1 month, please consider your application unsuccessful.

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BOARD OF DIRECTORS: Jeanne Groenewald (CEO); Linka Cameron (MD); Lauren Tait (FD); Robyn Jackson (Chairperson); Taffy Roberts

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